

# **SNZ Board Update and Resolutions**

# March 18, 2016

# **General Update**

#### Commercial

- HTG will provide monthly progress reporting against targets and prospects
- Working with Aon to develop marketing material for club insurance
- Met with 2 prospects regarding accountancy services for SNZ
- Contacted Designworks re Sports Direct and online ball sales to NZ waiting for a response

#### **High Performance**

• Both Shelley Kitchen and Kashif Shuja are doing a great job with the HP players

#### Coaching/Development

- Currently negotiating a contract for coaching services with Nick Mita
- Will need to review the Coachforce programme for 2017 as 4 districts are not participating

## iSquash

- iSquash security upgrade is still to be completed taking more time than envisaged
- Investigating the development of iSquash apps and cost. This is related to commercial
  opportunities that have been discussed with HTG.

#### **Finance**

Affiliation levies have gone out.

#### Strategic Plan / Annual Plan

Reviewed 2016 headline actions with GM and staff

#### **Events**

- Looks like the 3 regular PSA events will go ahead in 2016
- WMG2017 approaching 1 year to go and registrations now open
- Tauranga confirmed as host of the WJC and announcement made

## **National Squash Centre**

- Meeting confirmed for 18 April with 2 trustees (BD & NB), SNZ and Squash Auckland
- SA and SNZ attended AUP hearing to present a case for the NSC to be included in Unitec's plans

# **Squash Canterbury**

• Have requested a loan of \$25,000 for 2 year term, interest free

## WSF

- An EGM has not been confirmed at this point but is likely to proceed. It needs 20% of the
  members to support the call for a meeting to discuss the motions of the working group and
  that meeting must be held within 90 days of meeting the required threshold.
- Each member nation will have the right to attend.

# **Items for Decision** Purpose: To decide if SNZ should support a proposal from Akiwa Events for SNZ to supply and fully fund the glass court for an event they propose to hold in Whanganui. Other opportunities would rank ahead of this for SNZ, both in terms of spending \$20,000 per year for multiple years and also use of the glass court for events such as PSA or supporting NZ National events. It would be difficult for SNZ to make a three year commitment on availability of the glass court for a new event which is unproven, has little detail and is fully funded by SNZ. Resolution: That this request be declined based on the information provided. Event organisers should cover all related set up and operational costs for the use of the glass court. That does not contradict the Board's previous decision where it has indicated it will support Tauranga in preparation for the World Championships. Moved: Greg McKeown Seconded: Steve Dunbar Carried Purpose: To decide if SNZ should loan Squash Canterbury \$25,000 as per the attached request and supporting financial information. Squash Canterbury has previously provided information to SNZ regarding their current financial situation and the request is for a loan that will enable the district to continue trading and provide services while putting in place changes that will ensure future profitability. Resolution: The SNZ Board agrees to loan Squash Canterbury \$25,000 for a term of two (2) years at zero interest - the loan conditions to be agreed between the CE and Squash Canterbury. Seconded: Gareth Fleming Moved: Fran Hopkins Purpose: To decide if a mid-year presidents meeting should be held in 2016. The format and value of the mid-year presidents meeting has previously been questioned by Board members and District Presidents. As an alternative it is proposed to hold face to face meetings in the district with the president and the respective boards with SNZ Board members in attendance. There would be more focus on issues that affect the district and finding ways to achieve greater alignment with Squash on the Move. Resolution: That the mid-year presidents meeting be cancelled and individual district meetings held in its place. Moved: Greg McKeown Seconded: Linda Kenny Carried **Next Meeting** April 29 - Tauranga