



## An Aon and Squash New Zealand Initiative

During the development of Aon's partnership with Squash New Zealand (SNZ), we were asked to provide a solution for the increasing cost of insurance faced by clubs, and to give clubs access to professional insurance advice.

In response, Aon has developed an insurance package specifically for clubs affiliated with SNZ which provides added value and reduced cost.

The package includes cover for assets such as buildings, contents, revenue protection and liabilities.

In addition, Aon have approved a third party referral agreement whereby any business insurance referred to and placed with Aon by a club or a club member will generate a sales commission which will be split between SNZ and the club and have the potential to create a significant income stream for squash in the long term\*.  
\*Terms and Conditions apply

### A solution for each individual club

#### Standalone cover

While there is the benefit of group buying power via this SNZ initiative, each club will still retain its own individual policies and not have to share any group policy limits. This means that you can tailor the cover to your own club requirements.

#### Local Aon service

You will have access to your local Aon broking office, one of 76 throughout New Zealand, with support from the Aon Squash team in Wellington & Auckland. From the time of quotation, your Aon broker will work as your advisor in dealing with claims, queries, solving problems and ensuring competitive renewals.

### Coverage benefits

We have created a suite of liability policies that recognise the structure and operations of Clubs to minimise the exposures. For example specialised cover for:

- Volunteers, this is important given volunteers can be considered employees
- Trustees or office bearers against wrongful acts

### Why Aon?

Aon New Zealand is the leading provider of insurance broking, risk management and associated services both in New Zealand and globally.

We continually invest in our professional talent, technology and the development of specialised products to provide our clients with market leading insurance solutions.

### The Insurer

With our market knowledge and the information provided we have identified and approached Lumley Insurance as a single supplier for all Liability policies to the Association package and CPF for Property Insurance. Lumley are a major insurer in New Zealand and overseas and have a current Standard & Poors Insurer Financial Strength Rating of A (strong), Aon's CPF is a joint venture between three of New Zealand's largest and most trusted insurers: NZI (AA-), Vero (A+) and Allianz (AA-).

### Contact us

Please contact Mike who will introduce you to your local broker and will work with you to quote and secure your club an affordable and comprehensive insurance package based on your specific needs.

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